



# FABIO MICHELE FERRARESI

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Operation Optimization Office  
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OPERATIONS OPTIMIZATION  
OFFICE (D00006048)  
MARELLI TORINO C.UNIONE  
SOV 600 - TO (IT14)

## Personal Information

### Address

| Addresses |   |
|-----------|---|
| Permanent | VIA ALESSANDRO VOLTA 16<br>GRUGLIASCO (TO)<br>10095<br>Torino (TO)<br>Italy |
| Temporary | VIA ALESSANDRO VOLTA 16<br>GRUGLIASCO (TO)<br>10095<br>Torino (TO)<br>Italy |

## CV

### Work History

| Work Experience                              |         |             |
|--|---------|-------------|
| Position Name                                | Company | Start Date  |
| Head of Global Operation Optimization Office | -       | 03 Jan 2022 |

| Position Name   | Company                | Start Date  |
|---|------------------------|-------------|
| <p>End Date: -</p> <p>Country: Italy</p> <p>Division: Manufacturing</p> <p>Business Unit: Manufacturing Excellence</p> <p>Work Location: Turin</p> <p>Main Activities:</p> <p>Leading Team across 170 plants aim to optimize process, material, services, utilities by continuous improvement approach.</p> <ul style="list-style-type: none"> <li>- Zero Loss target (scrap, labor loss ; premium freight);</li> <li>- Manufacturing Incentives by PNRR and NextGenEu fund ( already achieved 28 Mioeuro) ;</li> <li>- Optimization of Indirect plant cost.</li> </ul> |                        |             |
| <p>Manufacturing Operation EMEA</p> <p>End Date: 31 Dec 2021</p> <p>Country: Italy</p> <p>Division: MA-MANUFACTURING</p> <p>Business Unit: HQS-INDUSTRIAL &amp; CORPORATE FUNCTIONS</p> <p>Work Location: MARELLI TORINO C.UNIONE SOV 600 - TO</p> <p>Main Activities: - Optimization of Indirect plant cost (EMEA)<br/>- Industry 4.0 &amp; Southern Italy incentive ( achieved 21 Mio euro)</p>   | MARELLI EUROPE S.P1.A. | 16 Feb 2021 |
| <p>Sinergy Office - Head of Metallic Cluster</p> <p>End Date: 15 Feb 2021</p> <p>Country: Italy</p> <p>Division: -</p> <p>Business Unit: HQS - BUSINESS EXCELLENCE &amp; KAM</p> <p>Work Location: TURIN</p> <p>Main Activities: -</p>  | MARELLI EUROPE S.P1.A. | 01 Oct 2017 |
| <p>Head of India</p>  | MAGNETI MARELLI        | 03 Jun 2015 |

| Position Name  | Company                    | Start Date  |
|--|----------------------------|-------------|
| <p>End Date: 31 Jul 2017</p> <p>Country: Italy</p> <p>Division: -</p> <p>Business Unit: SHOCK ABSORBERS</p> <p>Work Location: TURIN - PUNE</p> <p>Main Activities:<br/>Leading P&amp;L of JV in Pune and supporting collaborators for Key projects like products relocations , orders acquisition etc.. .Improving efficiency of the plant and communication among oversea subsidiaries ( USA; BRAZIL; CHINA ; POLAND and ITALY)</p>   |                            |             |
| APAC VP  | MAGNETI MARELLI            | 07 Jan 2014 |
| <p>End Date: 02 Jun 2015</p> <p>Country: Italy</p> <p>Division: -</p> <p>Business Unit: SHOCK ABSORBERS</p> <p>Work Location: PUNE - SHANGHAI -YOKOHAMA</p> <p>Main Activities:<br/> <ul style="list-style-type: none"> <li>•Supervising India &amp; China plants as profit centers and sales office in Japan;</li> <li>• Depts. coordination between EU and APAC Key achievements:</li> <li>• Positive Audit of FCA for delivering shocks to Europe;</li> <li>• Breakthrough in Mazda &amp; Suzuki ( i.e. Mazda 3 ; Suzuki YHA )</li> <li>• JV (China) - Positive Trading Profit in two years time</li> </ul> </p>  |                            |             |
| APAC VP  | GNUTTI CARLO SPA           | 27 Feb 2012 |
| <p>End Date: 20 Dec 2013</p> <p>Country: Italy</p> <p>Division: -</p> <p>Business Unit: ENGINE COMPONENTS</p> <p>Work Location: CHENNAI - SHANGHAI</p> <p>Main Activities:<br/>Design, manufacturing and marketing engine components for heavy duty commercial vehicles and earth moving machines.</p> <ul style="list-style-type: none"> <li>• Completed construction of manufacturing plant in Ranipet (Tamil Nadu - India ) and settled machines for productions;</li> <li>• First order acquisition from Indian OEM ( Mahindra Navistar Commercial Vehicle )</li> <li>• Scouting and selection of managers and white collars for Indian profit center</li> <li>• Scouting ; choosing and setting up WOFE in China across after selections of many Special Economic Zone (SEZ)</li> </ul> |                            |             |
| Managing Director  | FONTANA FASTENERS<br>INDIA | 03 Sep 2007 |

| Position Name  | Company          | Start Date  |
|--|------------------|-------------|
| End Date: 26 Feb 2012<br>Country: India<br>Division: -<br>Business Unit: -<br>Work Location: NEW DELHI<br>Main Activities: -   |                  |             |
| KEY ACCOUNT MANAGER  | MAGNETI MARELLI  | 01 Feb 2001 |
| End Date: 30 Aug 2007<br>Country: Italy<br>Division: -<br>Business Unit: SUSPENSION SYSTEMS<br>Work Location: TURIN<br>Main Activities: SALES MANAGER STELLANTIS (Former FIAT) : 2001-2003<br>KAM STELLANTIS (Former OPEL) : 2003-2007 |                  |             |
| APPLICATION ENGINEER   | JOHNSON ELECTRIC | 01 Sep 2000 |
| End Date: 31 Jan 2001<br>Country: Italy<br>Division: R&D<br>Business Unit: HVAC (Thermal & Cooling System)<br>Work Location: ASTI<br>Main Activities: -  |                  |             |

## Other Information

| Special Assignments/Projects | Certifications/Licenses  |
|------------------------------|--|
| No data                      | Certification/ License Chartered Engineer License<br>Description -<br>Institution Ministry of Education, University & Research<br>Time Period From 01 Jul 2000 |

## Education

| Education                                       |             |                        |
|---|-------------|------------------------|
| From Date                                       | End Date    | Institute              |
| 03 Jul 2000                                     | 28 Jul 2000 | Politecnico            |
| Location: Torino                                |             |                        |
| Country: Italy                                  |             |                        |
| Branch of Studies: Engineering                  |             |                        |
| Education Level: Graduate/Master Degree         |             |                        |
| Final Grade: Master                             |             |                        |
| Description: 5 years ( Magistrale )             |             |                        |
| 03 Oct 2005                                     | 16 Jul 2007 | Università degli Studi |
| Location: Torino                                |             |                        |
| Country: Italy                                  |             |                        |
| Branch of Studies: Marketing, Sales and Service |             |                        |
| Education Level: Master post gr /MBA            |             |                        |
| Final Grade: Executive Master                   |             |                        |
| Description: -                                  |             |                        |

## Mobility &amp; Languages

| Geographic Mobility |           | Language Skills  |               |
|---------------------|-----------|------------------|---------------|
| Willing to Relocate | Yes       | Language         | Italian       |
| Region              | Worldwide | Language Variant | -             |
| Location Desired    | -         | Proficiency      | Mother Tongue |
| Comments            | -         | Language         | English       |
|                     |           | Language Variant | -             |
|                     |           | Proficiency      | Fluent        |
|                     |           | Language         | Chinese       |
|                     |           |                  | -             |

|  |                      |
|--|----------------------|
|  | Language Variant     |
|  | Proficiency Beginner |
|  | Language Spanish     |
|  | Language Variant -   |
|  | Proficiency Beginner |